

Robert-James Sales, Inc.

PIPELINE

Issue 57

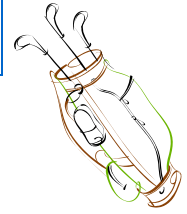
September 2014

Indianapolis Branch



2014 is turning out to be a successful year for the Indianapolis Branch. We have been fortunate to secure some large projects while also increasing our number of accounts and daily orders. Our entire staff has continued to improve and develop our customer relationships in the Midwest territory. I would like to thank my entire staff for all of their hard work and making this a successful year. We are looking forward to continued growth in the years ahead.

One of the larger projects we secured this year was an expansion at the University of Missouri. UM added a new East Campus chilled water plant. The new plant houses 4 1,500 ton centrifugal chillers. The expansion was required to add chilled water to the University hospital and clinics. Robert-James supplied close to 500' of 36" stainless pipe to connect the 4 chillers.



Annual Golf Outing!

On September 18th, 2014 we held our annual customer appreciation golf outing. Our outing was held at Winding River Golf Club. It was a perfect 75 degrees and sunny and a great time was had by all. There were 36 participants that all enjoyed a day of golf, drinks and dinner provided by Edwards Catering. We had a new champion this year with the group from International Cryogenics coming in at 9 under. They knocked off the 3 time defending champions from Freitag who came in at 8 under this year.



1st place: Justin Jung, Michael Bond, Zach Elsts, and Brooke Yoder of International Cryogenics.



2nd place: Jeff Casto, Marty Blessing, Ken Wilson, and Tony Robertson of Freitag Inc.



Dave Cassesa from Robert-James Sales and Bill Bohart from Process Construction of Cincinnati.

Meet some of the staff!

My name is Josh Pardue. I have lived in Indianapolis my entire life and graduated from Indiana University in 2008. After graduating college, I began working at a local construction company as a sheet metal installer. I always knew I wanted to get into sales and when the opportunity arose, I jumped on it and began working for Robert-James Sales in 2013.

Outside of work, I am happily married to my wife of 3 years, Erin. We met while in college and were married in 2011 in Destin, Florida. As I mentioned we met while in college and are both avid Indiana University basketball and football fans. We head down to Bloomington, IN several times a year to watch games and go out to our favorite restaurants.



My name is Brooke White. I was a stay at home mom for 5 years before I got my job here as an administrator assistant. I have two daughters Baileigh who is 9 and Carolyn Jo who is 2. I have been married for a few years now to my hubby Joe and things are wonderful. It was hard to come back to work because I really enjoyed being a stay at home mom but Robert James Sales made the

transition easy for me. I don't have to many hobbies because my life revolves around my girls and hubby and making them happy. I do enjoy cooking homemade meals and sweets!

Hi, I am Bruce Lawhorn, I have been with R J Sales since May of this year and have enjoyed working with the Indy branch. I have been married for over 33 years and have 2 sons and a daughter in law, who are all great. A year and a half ago we became Grandparents of a very happy grandson, life is good. My sons, wife and I love the outdoors and enjoy fishing for bass and walleye.

It is nice to work in an environment where people truly want to help. Ray has done a great job in staffing the Indy branch with a dedicated, knowledgeable team. I hope to work for Robert James Sales for many years.



Welcome New Employees

Buffalo

Brandon Johnson	Warehouse	06/16/2014
Joseph Manger	Warehouse	06/25/2014
Ramone McCoy	Warehouse	07/07/2014
Robert Hartman	Warehouse	09/02/2014
Roy Hall	Warehouse	09/08/2014
Lionel King	Warehouse	09/15/2014
Quinton Lane	Warehouse	09/30/2014

Chicago

Brenda Gunzy	Clerical	07/28/2014
Jill Seper	Clerical	07/28/2014

Cleveland

Christopher Smith	Warehouse	06/09/2014
John Kelley	Outside Sales	07/28/2014

New Jersey

Thomas Gassert	Warehouse	06/12/2014
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Utah

Tyler Lyons	Outside Sales	06/02/2014
Richard Hansen	Warehouse	07/07/2014

North Carolina

Steven White	Warehouse	06/02/2014
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Hi, My name is Jason Caesar! A little about me, I have a 9 year old son and a 9 year old daughter. I like sports, " I coach my son's Basketball team" I like to play Texas Holdem. I worked for 7 years at my old job before getting laid off. And hopefully will retire from Robert-James Sales unless I hit the Lotto!

Thanks for the opportunity!
Jason Caesar

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Anniversaries

40 Years

Bernice Clough Corporate 09/04/1974

35 Years

Linda Starr Corporate 08/09/1979

27 Years

Robert Ciminella Corporate 07/27/1987

25 Years

Jon Denk Chicago 09/18/1989

24 Years

Jeff Parrish Corporate 09/04/1990

23 Years

James Bokor Jr. Corporate 08/23/1991

21 Years

Lyne Suver Chicago 07/19/1993

17 Years

David Simmons Corporate 07/14/1997

16 Years

Thomas Kliber Buffalo 08/04/1998

15 Years

Teresa Churbock Cleveland 09/02/1999

14 Years

Cheryl Daughtry N. Carolina 09/01/2000

Gary Halychyn N. Carolina 08/28/2000

Stephanie Rademacher N. Jersey 07/24/2000

11 Years

James Bettisworth Chicago 08/25/2003

(continued)

10 Years

Joseph Olszewski Cleveland 07/19/2004

9 Years

Roger Dillie Cleveland 09/06/2005

8 Years

Michael Wawrzyczek Corporate 07/17/2006

Tracy Besch Corporate 08/09/2006

Kenneth Krygier Buffalo 09/11/2006

Tony Barbuscio Cleveland 07/10/2006

6 Years

Amanda Stelmach Corporate 07/14/2008

William Lehsten Buffalo 08/18/2008

Joanne Wargula Buffalo 09/29/2008

Timothy Smith Indianapolis 07/14/2008

5 Years

Sandy Widmer Corporate 09/14/2009

Christopher Nichols Cleveland 09/08/2009

4 Years

Russell Wujek Buffalo 09/23/2010

3 Years

Kevin Goode Buffalo 08/22/2011

Christine McDougald Buffalo 08/02/2011

Karl Schultz Buffalo 09/22/2011

John Smith Buffalo 08/22/2011

Doreen Formica Cleveland 07/25/2011

2 Years

Anthony Jones Buffalo 08/27/2012

Cory Ramback Buffalo 07/17/2012

Marvin Taliaferro Buffalo 08/06/2012

Scott Revord Chicago 08/13/2012

Jeffrey Boulicault Indianapolis 07/09/2012

Alan Keefe Utah 09/10/2012

1 Year

William Daniels New Jersey 07/08/2013

Steven Vanhorn Chicago 07/08/2013

John Berg Minneapolis 07/25/2013

James Mure Buffalo 08/05/2013

Richard Bowers Cleveland 09/09/2013

Steven Kirk Corporate 09/30/2013



Eric Pieczynski's daughter
Sophia Barbara Pieczynski
Born on July 4th 2014
Weight: 7 lbs 3oz.
20 1/2 in. long

Baby Announcements



Robert Glidden III and Victoria's son
Robert Dana Glidden IV
He was born Monday September 22, 2014
at 6:39 p.m. Weighing 7 lbs and 19.5”
long.

Congratulations!



Mike Myers has a new Grandson. Conor Myers was born Sept 23. He tipped the scales at 8 lbs. 8 oz, and was 21-1/4” long. He is a tremendous blessing for the whole family.



Winner of a \$25 gift card for participating in the voluntary healthcare survey.

As the Columnist and Editor of the PIPELINE,
I welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.
Katya Sukaly & Tammy Tout