

Robert-James Sales, Inc.

PIPELINE

Issue 56

December 2015

Buffalo Branch Baybone Tournament in Islamorada

10/10/15 – 10/11/15



Grand Champion Individual Angler Ray Gragg (RJS)

Pictured: Jim Bokor Jr., Ray Gragg, McCartney Black, Richard Black, Jeff Parrish, Wade Boggs

Grand Champion Team Anglers

Ray Gragg (RJS) and Jeff Casto (Freitag & Weinhardt)

Pictured: Wade Boggs (MLB), McCartney Black, Richard Black (Guide), Ray Gragg (RJS), Jeff Casto (Freitag & Weinhardt)

Both anglers from Indianapolis, Indiana area. Freitag is a very loyal customer of RJS and joined us at this year's event.





Christmas Party!



Jim Bokor Jr., and Denise Bokor



Bob Glidden III & Victoria Glidden



Bernie Clough and Wayne Clough



Tammy Tout, Amanda Stelmach, Mary Lou Bavisotto,
Bernie Clough, Lisa Slebioda, Cherie Nichols & Matt Turk

Christmas Party continued...



Karl Schultz, Al Calderone



Bob Glidden , Eric Pieczynski & Jim Bokor Jr.



Roger Barone, Joanne Wargula , Joe Manger & Diane



John Starr and Linda Starr



Mary Lou Bavisotto, Danny Bavisotto & Jeremy Erny

Meet Jeff Piekarec!

Recently moved to the Purchasing department.



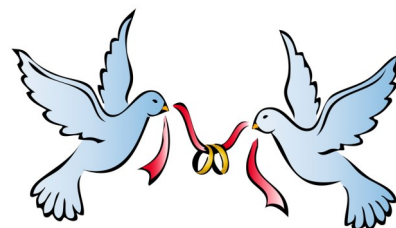
Hi my name is Jeff Piekarec, I was born and raised right here in the Buffalo area, where I graduated from West Seneca West High School in 2006. I then put myself through college while working full-time as a restaurant manager. In 2008, I graduated with an Associate in Applied Science degree from Erie Community College where I majored in Business Administration. Then in 2010, I graduated with a Bachelor of Science Degree from the State University of New York College at Buffalo, where I also majored in Business Administration. After graduation I spent close to two 2 years working in advertising sales.

In May of 2012, I joined Robert-James Sales Inc. as an Inside Sales Rep for the Buffalo Branch. In November of 2012, I took on the additional role of branch coordinator. I held both of these titles until being promoted to my current position of Assistant Corporate Purchasing Manager in August of 2015. In my free time I enjoy playing golf, and working on my house which I was able to purchase after graduating from college debt free. I am also an avid fan of the Buffalo Bills and Buffalo Sabres.

Celebrate!



Anthony Jones (Buffalo warehouse) and Marissa Bavisotto (daughter of Mary Lou Bavisotto-Corporate) were married on August 15, 2015. They will be living in their newly purchased house in the Town of Tonawanda, NY.



Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish

Anniversaries

41 Years

Pat Frankenberger Corporate 10/14/1974

33 Years

Gerald Webb Buffalo 12/16/1982

32 Years

Michael Luich Cleveland 10/31/1983

30 Years

Mary Lou Bavisotto Corporate 12/18/1985

21 Years

David Casey Cleveland 11/16/1994

17 Years

Theresa Redman Buffalo 10/19/1998

16 Years

Tammy Tout Corporate 10/11/1999

Donald Watson Buffalo 10/18/1999

13 Years

Jeffrey Fortney Chicago 11/11/2002

12 Years

Robert Swales New Jersey 11/06/2003

11 Years

Ralph Guzman Chicago 10/25/2004

Matthew Towson Chicago 11/01/2004

10 Years

Jeffrey Gutekunst Buffalo 11/28/2005

9 Years

Michael Mrozek Buffalo 10/19/2006

6 Years continued...

Scott Van Deurzen Chicago 11/13/2006

Joseph Nader Cleveland 12/11/2006

7 Years

Richard Motzer North Carolina 10/06/2008

Glenn Aman Indianapolis 10/13/2008

Eileen Toti New Jersey 10/17/2008

Donna McMahon North Carolina 10/22/2008

6 Years

Tina Baggett Indianapolis 10/19/2009

5 Years

Eric Pieczynski Buffalo 10/12/2010

John O'Meara Minneapolis 11/30/2010

4 Years

Michael Ross Jr Chicago 10/03/2011

Michael Studer Cleveland 10/03/2011

3 Years

David Nichols Utah 10/15/2012

2 Year

Steven Bonamarte Chicago 10/08/2013

Jason Caesar Indianapolis 11/11/2013

Brooke White Indianapolis 11/18/2013

1 Year

Matthew Turk Corporate 10/23/2014

Scott Chamberlain Buffalo 11/03/2014

Welcome New Employees

Chicago

William Greco Outside Sales 08/24/2015

Kenneth Alleavitch Warehouse 11/23/2015

Minneapolis

Christopher Jonas Warehouse 11/16/2015

New Jersey

Courtney Stavrou Clerical 11/24/2015

Indianapolis

Karl Schinke Warehouse 11/23/2015

FUN FACTS



33,385 -

Number of residents living inside the 14225 zip code.

- ◆ Landmarks: If you live in Western New York, chances are you've been to either the Walden Galleria or the Buffalo Niagara International Airport.
- ◆ Prominent event: The Pulaski Day Parade draws thousands of people to the annual celebration of Polish heritage.
- ◆ Interesting fact: Cheektowaga is home to four high schools, three of which are within the 14225 area.



Amanda Brunner's (Buffalo Branch) son Kevin Brunner's painting was hung in the Cheektowaga Town Hall. He was one of the select few from his 1st grade class chosen to be displayed.



Joanne Wargula's (Buffalo Branch) grandchildren Vance (7) and Sawyer (4) went to see Santa Clause.

OUR CUSTOMER
Is the most important person in our company.

OUR CUSTOMER
Is a human being with feelings like our own.

OUR CUSTOMER
Deserves our most courteous and attentive treatment.

OUR CUSTOMER
Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER
Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER
Is part of our company; he/she is not an outsider.

OUR CUSTOMER
Does not depend on us; we depend on him/her.

OUR CUSTOMER
"IS" our business.

As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.

For those who contributed material,
thank you for making the newsletter more enjoyable.

Thank you.

Katya Sukaly & Tammy Tout