Robert-James Sales, Inc.

PIPELINE

Issue 63

September 2017

Californía Branch



Ana Puga, Jeff Donatelli, Dylan Meyers,

Rick Sanchez



Meet

I'm Jeff Donatelli the Branch Manager in California.

I started with RJ Sales as of March 1st 2017 with the opening of our new location.

I have been in the industry over 30 years.

My wife is a Delta Flight Attendant, my oldest son is married and a DJ on country radio.

My youngest son is a warehouse manager for a manufacturing company in So-Cal.

I enjoy restoring old cars and pulling for my Pittsburgh Steelers.





A warm hello from sunny California to all the Robert-James sales team.

My name is Ana Puga, today I am grateful for the new opportunities and I am excited about the journey ahead as the newest member of the Ontario California branch.

To share a little about myself, I am happily married to my high school sweet heart Michael; we have two lovely little girls Karina Liliana 11, and Karisa Ariana 7.

We love lazy days at the beach, taking long road trips to Napa valley wineries a little up north from Ontario, hiking up our local mount Baldy, and enjoying beautiful winter holidays at our famous local Big Bear Mountain ski resort. I like to start the weekends after a long work week with a nice glass of wine to unwind and a little poetry to ease my mind. Here's one of my Favorites.

Life is a gift, I accept it.
Life is an adventure, I dare it.
Life is a mystery, I'm unfolding it.
Life is a puzzle, I'm solving it.
Life is a game, I play it.
Life can be a struggle, I'm facing it.
Life is beauty, I praise it.
Life is an opportunity, I took it.
Life is my mission, I'm fulfilling it.



Wishing everyone a wonderful and successful fall and winter season up ahead-Ana



Hi my name is Rick Sanchez, I'm an inside salesman I started with Robert James in March of this year, Been in the industry 18years. I'm married have a daughter Alexis and a son named Matthew

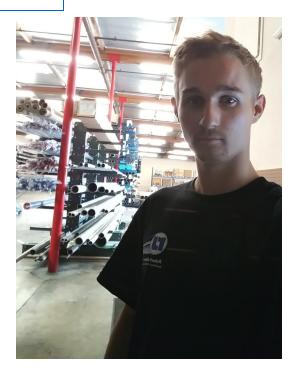
Expecting baby#3 in February. love spending time with my wife, kids and family Enjoy following MLB, NFL,& NBA, Dodger and Laker fan.

I am a Southern California native residing in Menifee Ca. I have an 11-year-old son named Evan, a loving wife named Erika and a cat named Earl. We as a family travel each year on vacation to a new state or states, we eventually want to visit all 50 states together. I like to have unplugged family outings so we try to do a lot of outdoor activities such as hiking, swimming, sports, and family park days. This year we finished our first 5K together, back in March. Football season is my favorite time of year. I am a die-hard Minnesota Vikings fan and Lakers fan. Go purple and gold! I am a self-proclaimed foodie but I also enjoy exercising. My focus is family and making memories with them. It's the most important thing to me.





Hi, I'm Patricia Chacon. I joined Robert James Sales on March 2017 on the day the California Branch was open. I was born and raise in the Los Angeles area. I am happily married with two beautiful children, my oldest daughter is 19 years old and my youngest son is 8 years old. My family and I enjoy exercising, we go biking, hiking, running and swimming on weekends.



Hi I am Dylan Myers I've been at Robert James for 3 months now so far the job has been great I've been learning new things every day. When I'm not here working I like to go fishing, explore, go off roading, find the unknown and spend times with my friends and family.

OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

"IS" our business.

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish

Anthony Eugeni

Anniversaries

43 Years		
Bernice Clough	Corporate	09/04/1974
<u>38 Years</u>		
Linda Starr	Corporate	08/09/1979
<u>30 Years</u>		
Robert Ciminella	Buffalo	07/27/1987
28 Years		
Jon Denk	Chicago	09/18/1989
<u>27 Years</u>		
Jeff Parrish	Corporate	09/04/1990
<u>26 Years</u>		
James Bokor Jr.	Corporate	08/23/1991
24 Years		
Lyne Suver	Chicago	07/19/1993
20 Years		
David Simmons	Corporate	07/14/1997
<u>19 Years</u>		
Thomas Kliber	Buffalo	08/04/1998
<u>18 Years</u>		
Teresa Churbock	Cleveland	09/02/1999
<u>17 Years</u>		
Cheryl Daughtry	N. Carolina	09/01/2000
Stephanie Rademacher	N. Jersey	07/24/2000
<u>11 Years</u>		
Kenneth Krygier	Buffalo	09/11/2006
Tony Barbuscio	Cleveland	07/10/2006

(continued)

9 Years

Amanda Stelmach	Corporate	07/14/2008
William Lehsten	Buffalo	08/18/2008
<u>8 Years</u>		
Sandy Widmer	Buffalo	09/14/2009

Cleveland

Cleveland

09/08/2009

07/25/2011

6 Years

Christopher Nichols

Kevin Goode	Buffalo	08/22/2011
Christine McDougald	Buffalo	08/02/2011
Karl Schultz	Buffalo	09/22/2011
John Smith	Buffalo	08/22/2011

5 Years

Doreen Formica

Anthony Jones	Buffalo	08/27/2012
Cory Ramback	Buffalo	07/17/2012
Marvin Taliaferro	Buffalo	08/06/2012
Scott Revord	Chicago	08/13/2012
Jeffrey Boulicault	Indianapolis	07/09/2012

4 Years

William Daniels	New Jersey	07/08/2013
Steven Kirk	Corporate	09/30/2013

<u> 3 Years</u>

John Kelley	Cleveland	07/28/2014
Quinton Lane	Buffalo	09/30/2014

2 Years

William Greco Chicago 08/24/2015

1 Year

Aaron Grayson	Indianapolis	07/05/2016
Dan Pedersen	Utah	08/29/2016

Welcome New Employees

<u>Buffalo</u>		
Millard Ellis	Warehouse	07/24/2017
Gerald Hyatt	Warehouse	09/20/2017
<u>Cleveland</u>		
Seth Erbe	Warehouse	07/31/2017
<u>California</u>		
Ana Puga	Clerical	08/28/2017
<u>Indianapolis</u>		
Lawrence	Warehouse	09/18/2017

congratulations!



Cory and Lindsey's daughter Alexiana Rose was born June 25th 2017 at 2:02 am weighing at 6 lbs 14 oz. and 21" long.

California's Warehouse





As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.
Katya Sukaly & Tammy Tout