Robert-James Sales, Inc.

PIPELINE

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Chicago Branch



Chicago, Illinois Public Library



Inside Sales





My name is Brian Sherwood. I have been with Robert-James for over 8 months and I am part of our Inside Sales team. I am originally from Oak Forest, IL where the Chicago office was located before Orland Park. Outside of the office I enjoy playing golf, basketball and working out. I am the father of a 2 year old French bulldog. Before coming to Robert-James I did IT sales for a company also based out of Buffalo NY.











Brian Sherwood's dog named George

Inside sales continued...





Steve Bonamarte (Chicago, Inside Sales) joined Robert-James Sales in October 2013. He and his wife Jenny welcomed a little baby girl, Summer Paige to their family on June 21,2018. Summer was greeted at home by her big brother Parker.



Warehouse





David Stammer works at the Wisconsin warehouse.

David Stammer participates in circle track racing during the summer months. His duties include tuning the engine in the pits but during the race he is the voice in the drivers ear. His job is informing the driver of strategies and being the drivers eyes of his blind spots during the race. October 7, 2018 the 39 Andrew Morrissey racing team won the big race of the year. The Oktoberfest 200, the championship race for the 2018 ARCA Midwest Tour season and the main event of the 49th Annual Oktoberfest Race Weekend at the La Crosse Fairgrounds Speedway in West Salem, WI, will go down as one of the most memorable races of all time.

OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

"IS" our business.

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden

James Bokor, Jr.

Gerard Mazurkiewicz

Robert Glidden III

Jeffrey Parrish

Anthony Eugeni

Anniversaries

| 44 Years | | |
|--------------------|-----------|------------|
| Pat Frankenberger | Corporate | 10/14/1974 |
| <u>36 Years</u> | | |
| Gerald Webb | Buffalo | 12/16/1982 |
| <i>33 Years</i> | | |
| Mary Lou Bavisotto | Corporate | 12/18/1985 |
| 24 Years | | |
| David Casey | Cleveland | 11/16/1994 |
| <u>19 Years</u> | | |
| Theresa Redman | Buffalo | 10/19/1998 |
| Tammy Tout | Corporate | 10/11/1999 |
| Donald Watson | Buffalo | 10/18/1999 |
| <u>16 Years</u> | | |
| Jeffrey Fortney | Chicago | 11/11/2002 |
| <u>14 Years</u> | | |
| Ralph Guzman | Chicago | 10/25/2004 |
| <u>13 Years</u> | | |
| Jeffrey Gutekunst | Corporate | 11/28/2005 |
| <u>12 Years</u> | | |
| Michael Mrozek | Buffalo | 10/19/2006 |
| Scott Van Deurzen | Wisconsin | 11/13/2006 |
| Joseph Nader | Cleveland | 12/11/2006 |

| 10 Years | | |
|--------------------|----------------|------------|
| Richard Motzer | North Carolina | 10/06/2008 |
| Glenn Aman | Indianapolis | 10/13/2008 |
| Eileen Toti | New Jersey | 10/17/2008 |
| Donna McMahon | North Carolina | 10/22/2008 |
| <u>9 Years</u> | | |
| Tina Baggett | Indianapolis | 10/19/2009 |
| <u>8 Years</u> | | |
| Eric Pieczynski | Buffalo | 10/12/2010 |
| John O'Meara | Chicago | 11/30/2010 |
| <u>7 Years</u> | | |
| Michael Ross | Chicago | 10/03/2011 |
| <u>6 Years</u> | | |
| David Nichols | Utah | 10/15/2012 |
| <u>5 Year</u> | | |
| Steven Bonamarte | Chicago | 10/08/2013 |
| Jason Caesar | Indianapolis | 11/11/2013 |
| <u>4 Year</u> | | |
| Matthew Turk | Corporate | 10/23/2014 |
| Scott Chamberlain | Buffalo | 11/03/2014 |
| <u>3 Year</u> | | |
| Courtney Stavrou | New Jersey | 11/24/2015 |
| <u>2 Year</u> | | |
| Samantha Nelson | Indianapolis | 11/16/2016 |
| Patrick Armamentos | Chicago | 11/28/2016 |
| <u>1 Year</u> | | |
| Michael Pattoli | Buffalo | 11/13/2017 |

Welcome New Employees

| <u>Chicago</u> | | |
|---------------------|-----------|------------|
| James Dagenais | Warehouse | 10/02/2018 |
| New Jersey | | |
| Kevin Gerahty | Warehouse | 11/13/2018 |
| <u>Indianapolis</u> | | |
| Michael Quinn | Warehouse | 11/19/2018 |
| | | |
| | | |

IN MEMORY OF BILL LEHSTEN

We are profoundly saddened at the death of Bill Lehsten, a member of our organization for over 14 years. Bill passed away October 1st with his loved ones by his side. Bill was always recognized as the man at the saw in our Buffalo warehouse. He was a dedicated employee that will be missed by many. May you rest in peace.



Judy and Bill Lehsten



Bill and his daughter Melissa Lehsten



As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.

Katya Sukaly & Tammy Tout